



## **INTERNAL JOB ADVERTISEMENT SALES CONSULTANT**

Applications are invited from suitably qualified and experienced persons to fill-in the vacancy of **Sales Consultant** at Heritage Expeditions Africa - Victoria Falls branch.

**Reporting : Sales Manager**

### **PRINCIPAL RESPONSIBILITIES:**

- Take bookings (direct, telephone and email) and channel to the respective activities for Heritage Expeditions Africa
- Daily telesales calls and social media marketing.
- Gathering marketing intelligence.
- Following up on deposits, payments and cancellations and processing these efficiently.
- Handling of online bookings.
- Build and maintain profitable relationships with clients.
- Compile and maintain customer database.
- Attend to walk-in clients.

### **PERSON SPECIFICATION AND DESIRABLE ATTRIBUTES**

- Degree in Tourism and Hospitality Management or Tourism and Leisure Management or equivalent
- Diploma in Sales and Marketing an added advantage.
- Must be extremely sales oriented.
- Excellent customer service skills.
- Good communication skills.
- Highly computer literate.

All applications accompanied by a detailed CV should be submitted online by no later than 20 September 2025 on the link below

<https://rtgafrica.com/careers/jobs/sales-consultant-2/>