



## **INTERNAL JOB ADVERTISEMENT**

### **SALES CONSULTANT X 4**

Applications are invited from suitably qualified and experienced persons to fill-in the vacancy of Sales Consultants at Heritage Expeditions Africa

**Reporting to :** Sales Manager

**Location :** Harare

#### **PRINCIPAL ACCOUNTABILITIES:**

- ❖ Take bookings (direct, telephone and email) and channel to the respective activities for Heritage Expeditions Africa
- ❖ Daily telesales calls and social media marketing
- ❖ Gathering market intelligence
- ❖ Be able to follow up on deposits, payments and cancellations and be able to process these efficiently.
- ❖ Handling of online bookings and manage the Heritage page.
- ❖ Build and maintain profitable relationships with clients
- ❖ Compile customer database
- ❖ Attend to walk-in clients

#### **PERSON SPECIFICATION AND DESIRABLE ATTRIBUTES:**

- ❖ Degree in Tourism and Hospitality Management or Tourism and Leisure
- ❖ Diploma in Sales and Marketing an added advantage
- ❖ Must be extremely sales orientated.
- ❖ Excellent customer service skills
- ❖ Good communication skills.
- ❖ Highly Computer literate
- ❖ Very active on social media

All applications accompanied by detailed CVs should be submitted to;  
**The Human Resource Director**  
Rainbow Tourism Group  
1 Pennefather Avenue  
**Harare**

Or emailed to; [Recruitment@rtg.co.zw](mailto:Recruitment@rtg.co.zw) by no later than 7 November 2023